

Brand	Discount
<b>A. Daigger &amp; Co., Inc.</b>	
A & D Engineering: Balances	21%
Acculab: Scales, Balances	22%
Barnstead/Thermolyne: Hotplates, stirrers, water purifications	21%
Boekel industries: Oven	22%
Branson Ultrasonics: Ultrasonics Cleaners	15%
Daigger - brand products	23%
Diversified Woodcrafts: laboratory tables/benches	18%
Eppendorf: Centrifuges	13%
Fine PCR: Incubators, shakers	5%
Glas-Col Apparatus: Heating Mantles	15%
Hanna Instruments: pH, conductivity meters	20%
Heathrow Scientific: Plasticware	29%
HEMCO: Fume Hoods	20%
Hettich: Centrifuges	21%
Hirschmann Laboratory: Liquid Dispensers	23%
Horiba: pH meters	14%
Jeio Tech Company: Shakers	25%
Jencons Scientific: Dispensers, pipettors	15%
Julabo USA: Circulators	10%
Labconco: Centrifugal Concentrators	8%
Labconco: Water Purification	16%
Lab-Line Instr: Ovens, incubators, shakers	10%
Lakeside-Gillis: SS Carts, Shelving	25%
Meiji: Microscopes	22%
Motic: Microscopes	22%
Nalge: Cryogenics, Plasticware	23%
Norlake Refrigeration: Freezers, Refrigerators	15%
Plas-Labs: Glove Boxes	15%
Shelton Scientific: Electrophoresis Products	15%
So Low Environmental Equipment	5%
Stoelting: Physiology Instrumentation, Supplies	5%
Techne Inc.: Thermocyclers	7%
Thermo/Orion: pH meters, accessories	7%
UVP Inc.: Transilluminators, UV Lamps	17%
Wisconsin Over Dist: Constant Temp Products	15%
WTW Measurement Systems: pH Meters, Acc	12%
Yamato Scientific: Evaporation & Sterilization	15%
Yellow Springs: Water Quality Instruments	17%
<b>Alternative Design Mfg.</b>	
See listing - multiple pages	
<b>Aqua Solutions, Inc.</b>	
All type 1, ROD1, and Type 2 water purification systems	21%
<b>B&amp;B Microscopes LTD</b>	

<b>Brand</b>	<b>Discount</b>
Alpha Video	2%
ANDOR	2%
Autoquant	2%
Biotech's	2%
Boeckler Systems	5%
Bulbs-All Types	5%
Chiu-Tech	2%
Chroma Tech	2%
Cooke	2%
Dage	5%
Diagnostic Instruments	5%
Fostec - Schott Systems	5%
Hamamatsu	5%
Hitachi	2%
Instec	2%
Integral Technologies	2%
Klarmann Rulings	2%
Media Cybernetics	2%
Meiji Microscopes	10%
Modulation Optics	2%
Narishige	2%
Navitar	5%
Olympus LSM Confocal	1%
Olympus Microscopes	5-15%
Olympus Micro-Suite Software (SIS)	2%
Omega Optical	2%
Opti-Quip	2%
Optronics	2%
Osram	2%
Prior	2%
QED	2%
Qimaging	2%
Semrock	2%
Sony	2%
Sutter	2%
TMC Antivibration Systems	2%
Trestle	2%
Vincent Assoc.	2%
Volpi	5%
Wesco	10%
<hr/>	
<b>Baker Company, Inc. (The)</b>	
AniArd II	10%
Anigard VF	10%
Animal Passthru ARBR	10%
Barrier Isolators	10%
ChemGARD	10%

<b>Brand</b>	<b>Discount</b>
ChemGARD Base Cabinets	5%
EdgeGARD	10%
NCB - B1	10%
SterilechemGARD - B2	10%
SterileGARD III - A2	10%
SterileGARD III A-1	10%

---

**Beckman Coulter, Inc.**

Consum/Supply Items:5 to 10 days ARO instock,  
Hazardous or Refrig. Product: Immed over night on weekdays  
Instruments & Major Accessories: 30 to 60 days ARO  
Custom Products: 60 to 20 days, approximately

All Modules for LS Series	10%
Allegra 64R Benchtop Centrifuge & rotors	7%
Allegra X-12, X-15, X-22 series Benchtop Centrifuges & rotors	7%
Avanti J Series rotors purchased with a J-Series Centrifuge	18%
Avanti J Series rotors purchased without a centrifuge	8%
Avanti J-25 & J-30 Series Centrifuges	7%
Avanti J-26XP & XPI Elutriation, J-HC Centrifuges & rotors	2%
Avanti J-26XP & XPI without Elutriation	7%
Avanti JE High Performance Centrifuge	7%
Biomek 2000 & 3000 Automated liquid handlers	5%
Biomek EXP & NXP Automated Liquid Handlers	2%
Cell Lab Quanti & Cell Lab IC 100	6%
Cell/Particle Counter Z1 Single & Dual Threshold	2%
Cell/Particle Counter Z2	2%
DELSA440SX - Zeta Potential with PCS	10%
Dispensing Devices are quoted at current LIST PRICE.	
DU 500/700/800 Series Scanning UV/VIS Spectrophotometers	5%
ElectroChemistry pH Meters	5%
Elutriator rotors, JCF-Z, CF-32, Ti-14/15/Z60 rotors	2%
EPICS XL, EPICS XL-MCL, EPICS Altra, Cytomics FC 500, FC500 with HeNe	14%
GenomeLab CEQ 8000/8800 Genetic Analysis System	2%
High Performance Liquid Chromatography Sys. (HPLC)	10%
Integrated Core Systems Components	2%
J6 Series Centrifuge	18%
J6 Series rotor purchased WITH a J6 Centrifuge	18%
J6 Series rotor purchased WITHOUT a J6 Centrifuge	8%
JLA-8.1 & JLA-9.1 rotors & other custom products	2%
LS 6500 Liquid Scintillation Counters	5%
LS200, LS230, LS100Q Light Scattering Systems	10%
Multisizer 3	2%
N5 System-Sub-Micron Particle Size	2%
Optima L Series Ultracentrifuges	6%
Optima Max & Optima TLX ultracentrifuge & rotors	7%
P/ACE 5000 Series/P/ACE MDQ Capillary Electrophoresis System	5%
Preparative rotors purchased WITH an ultracentrifuge	18%

<b>Brand</b>	<b>Discount</b>
Preparative rotors purchased WITHOUT ultracentrifuge	8%
RapidVue Series - Image Analyzer	3%
SA Prep Station	3%
SA3100 Series with Dewar Lift	10%
ViCell - Cell Viability instrument	3%
<hr/>	
<b>Bio-Rad Laboratories</b>	
All Bio-Rad Instruments above \$2500	5%
Orders must reference #06-207597BID	
<hr/>	
<b>Carl Zeiss MicroImaging, Inc.</b>	
Adtech Global Solutions	5%
Carl Zeiss Microscopes and Accessories	5%
Chroma Technology - Microscope filters	5%
Diagnostic Instruments - Stereo stands	5%
Kramer Scientific	5%
Ludl Electronics	5%
Schott-Fostec - Microscope light sources	5%
<hr/>	
<b>Controlled Environments (Convi</b>	
Conviro all optional accessories	6%
Conviro Products	6%
Products or options quantities of 4 or more	9%
Warranty 2 yr pts & lbr, 1-yr hardware, 90 days on software	
<hr/>	
<b>Custom Fabricators, Inc.</b>	
Advanced Lab Concepts     \$0.00 to \$49,999	5%
Advanced Lab Concepts     \$200,000 or greater	17%
Advanced Lab Concepts     \$50,000 to \$199,999	10%
Durcon, Inc. -- Epoxy-resin sinks (4-6 weeks approx)	25%
Durcon, Inc. -- Epoxy-resin tops/worksurfaces (4-6 weeks)	5%
Interdyne Systems, Inc. -- Lead time=2 to 4 weeks (approx)	15%
InterMetro Industries-Lead time=Dependent upon products & quantities	25%
JHC Fabrications- Lead time=4-5 weeks (approx)	15%
Labconco-Product Group A & E	10%
Labconco-Product Group B, F & G	15%
Labconco-Product Group C & H	20%
Labconco-Product Group D	25%
Mott Manufacturing-Lead time=6 to 8 weeks (approx)	15%
Prime Industries--Epoxy-resin	20%
Prime Industries--Fixtures	10%
Prime Industries--S/S Sinks (quantity 1 to 11)	13%
Prime Industries--S/S Sinks (quantity 12 or greater)	18%
Salare, Inc.	5%
Water Sauer Faucet Co.     \$0.00 to \$999	10%
Water Sauer Faucet Co.     \$1,000 to \$1,499	15%
Water Sauer Faucet Co.     \$1,500 or greater	17%
<hr/>	
<b>Dionex Corporation</b>	
Accelerated Solvent Extration Hardware: AutoAse Software Pkg, Solv Control, Solv Evap	7.5%

<b>Brand</b>	<b>Discount</b>
Accelerated Solvent Extration (ASE) hardware listed:100,200,300	7.5%
APS autopurification System:Binary Gradient pump,Sample & Fraction Manager,	14.5%
APS autopurification System:Photodiode Array Detector (PDA) and/or Mass	14.5%
APS autopurification Systems	14.5%
Chromeleon Chromatography Data System CDS & computers	7.5%
HPLC Modulces:TCC-3000 Thermostatted Column Compartment	14.5%
HPLC Modules: RF2000 Fluorescence and Detector, Refractive Index (RI),	14.5%
HPLC Modules:Binary Analytical and Micro Pumps, PDA-100 Photodiode Array detect	14.5%
HPLC Modules:Binary Semi-preparative Pumps,Quaternary Analytical and Micro Pump	14.5%
HPLC Modules:Capillary & Micro Pumps both sgl & dual-gradient w/flowsplitting for n	14.5%
HPLC Modules:PDA-3000 Photodiode Array Detector,Solvent Racks	14.5%
HPLC Modules:Probot Microfraction Collector	14.5%
HPLC Modules:Ultimate 3000 modules-x2 dual gradient analytical and micro HPLC pu	14.5%
HPLC Modules:VWD Variable Wavelength Detectors,	14.5%
HPLC Modules:WPS-3000 Autosampler	14.5%
Ion Chromatography Modules	7.5%
Ion Chromatography: Automation Manager, (AM)	7.5%
Ion Chromatography: Eluent Generator(EG), Eluent Organizer(EO)	7.5%
Ion Chromatography:AD25, PDA-100, AS40 & autosampler	7.5%
Ion Chromatography:Detector Chromatography Module, (DC)	7.5%
Ion Chromatography:Detectors & Cells,Electrochemical Conductivity	7.5%
Ion Chromatography:ICS3000 Modular IC, modules inclusive of--	7.5%
Ion Chromatography:ICS90, ICS1000, ICS1500, ICS2000,	7.5%
Ion Chromatography:Single (SP) or Dual Pump (DP)	7.5%
MSQ Plus Mass Spectrometer System	7.5%
<hr/>	
<b>DOT Scientific, Inc.</b>	
Acumedia	10%
Armalab	15%
Barnstead-Thermolyne	15%
Boekel	15%
CBS-Freezer Racks	15%
Control Co.	15%
Corning	15%
DOT Disposables	10%
Hermle	15%
Hettich	15%
I.Q.	15%
Integrapette	10%
Jencons	15%
Julabo	15%
Kelvinator	10%
Labline	15%
Labsystems	15%
MVE	10%
Nichiryo	15%
Powers	10%

<b>Brand</b>	<b>Discount</b>
Sheldon	15%
Shelton	14%
Spectronic	14%
Spectronics	15%
Techne	15%
Ultra Lum	10%
Uvitec	15%
Vista Labs	15%
<hr/>	
<b>Feedback Incorporated</b>	
Feedback	2%
<hr/>	
<b>Fisher Scientific Company LLC</b>	
Barnant	15%
Barnstead International	5 to 12%
Brinkmann	5 to 10%
Denver Instruments	10 to 25%
Fisher Hamilton Furniture	5 to 15%
Fisher Scientific-Manufactured Equipment	10 to 25%
Fisher-Microscopes	20%
Labconco	10%
Ohaus	25%
Thermo Electron	3 to 5%
Westover Scientific	10%
<hr/>	
<b>Hacker Instruments &amp; Industrie</b>	
Cryostats	12.5%
Cyto Centrifuge	12.5%
Down Draft Fume Extractor	12.5%
Embedding Center	12.5%
Glass coverslipper	12.5%
Hacker - All products-except maintenance	12.5%
Hacker Maintenance Agreement	5%
Knife Sharpener	12.5%
Linear Stainer	12.5%
Microtomes	12.5%
Microwave tissue processor	12.5%
Paraffin Dispenser	12.5%
<hr/>	
<b>Hampden Engineering Corporat</b>	
Hampden Products	5%
See listing--multiple pages	
<hr/>	
<b>Instron Corporation</b>	
Instron Electromechanical Test Systems & Accessories	10%
Instron Servo hydraulic Test Systems & Accessories	10%
Instron Test Systems & Accessories	10%
IST-Servo hydraulic Test System & Accessories	10%
SATEC-Test Systems & Accessories	10%
Shore-Durometers & Accessories	10%

<b>Brand</b>	<b>Discount</b>
Wilson-Hardness Testing Systems & Accessories	10%
<hr/>	
<b>Lab Products, Inc.</b>	
Products 1 to 19 cases	6%
Products 100 to 101 +	24%
Products 20 to 49 cases	12%
Products 50 to 99 cases	18%
<hr/>	
<b>Leica Microsystems</b>	
Leica Histology Products	
Quantity 1	2.5%
Quantity 2+ of same instrument	4.5%
<hr/>	
<b>Microscope World</b>	
MEIJI Microscopes	12%
MOTIC Microscopes	12%
NATIONAL Optical Microscopes	12%
<hr/>	
<b>NuAire, Inc.</b>	
NuAire, Inc. - all products	10%
<hr/>	
<b>Para Scientific Company</b>	
Accumedia (dehydrated media)	12%
Adam Equipment (balances)	10%
Aegis (refrig & freezers)	12%
Aero Safety (safety)	10%
Barnstead/Thermolyne "A"	16%
Barnstead/Thermolyne "B"	15%
Barnstead/Thermolyne "E"	17%
Barnstead/Thermolyne "F"	17%
Barnstead/Thermolyne "V"	15%
Bel-Art (plasticware)	12%
Clay Adams (centrifuges)	12%
Cooper (timers)	10%
Corning (glassware-disp)	12%
Corning (glassware-reuse)	14%
Corning (meters)	10%
Dynalon (plasticware)	12%
Eagle Safety (safety products)	10%
Eberbach (lab equip)	10%
Hardy Diag. (lab media)	12%
Hettich (centrifuges)	12%
High Five (exam gloves)	12%
Innovative Tech (glove boxes)	2%
Jencons (instruments)	12%
Kendall (blood coll. Tubes)	12%
Kendall (medical items)	12%
Kendall (needles & syringes)	10%
Kimble (glassware-disp)	12%
Kimble (glassware-reuse)	14%

<b>Brand</b>	<b>Discount</b>
Labnet (centrifuges)	12%
Lakeside (carts)	12%
Northeast Labs (prepared media)	10%
Nova (meters)	10%
Parabrand (glassware-disp)	15%
Parabrand (microscopes)	12%
Parabrand (plasticware)	15%
Parabrand (shippers)	10%
Parabrand (timers)	12%
Quincy (lab equipment) (ovens)	10%
Sci Tech (balances)	10%
SoLow (refrig & freezers)	10%
TBS (pathology equip)	10%
Thermosafe (shippers)	10%
Torry Pines (lab equipment)	12%
Warning (blenders)	10%
Wheaton (glassware-disp)	12%
Wheaton (glassware-reuse)	14%
Wisconsin Alum (sterilizers)	10%
Yamato (lab equip)	10%
<hr/>	
<b>PerkinElmer LAS, Inc.</b>	
PerkinElmer LAS, Inc.-all products contact sales rep.	3%
<hr/>	
<b>Research Products Intl. Corp</b>	
Biochemicals	10%
L.S. Cocktails, Fluors	10%
Liquid Scintillation Vials	10%
Misc. Lab Supplies, Microtubes, etc.	10%
Radiation Instruments & Accessories	10%
Radiation Safety Equipment	10%
Supplies and Accessories	10%
<hr/>	
<b>Resolution Technology, Inc.</b>	
Basler	5%
Bitflow	5%
Coreco Imaging	5%
Dalsa	5%
Diagnostics Instruments	5%
dPict Imaging	5%
Epix	5%
Fostec (Schott Fostec)	5%
Fuji Photofilm Inc.	5%
Fujinon	5%
Hitachi	10%
Illumination Technologies	10%
Infinity Photo Optical Company	5%
Integral Technologies	5%
Leutron Vision, Inc.	5%

Brand	Discount
Motic Microscopes	20%
MVTec Software	5%
NER (Northeast Robotics)	5%
Resolution Technology, Inc.	10%
Schneider Optics	10%
<hr/>	
<b>Rixan Associates, Inc.</b>	
E & L Instruments	2%
Global Specialties	10%
Mitsubishi - Robots	2%
<hr/>	
<b>Roche Diagnostics Corp--Applic</b>	
Roche Lightcycler 1.5	5% Freight \$175
Roche Lightcycler 2.0	5% Freight \$175
Roche Lightcycler 480	5% Freight \$400
Roche Lightcycler Centrifuge	5% Freight \$100
Roche Magna Lyser	5% Freight \$100
Roche Magna Pure Compact	5% Freight \$500
Roche Magna Pure Lightcycler	5% Freight \$800
<hr/>	
<b>Shimadzu Scientific Instruments,</b>	
Shimadzu Data Processing-Class VP, Computers	8%
Shimadzu Gas Chromatograph:GC-2010 Plus, GC-2014, GC-8	15%
Shimadzu GC/GCMS - GCMS-2010	12%
Shimadzu LCMS - LCMS-2010	15%
Shimadzu Liquid Chromatography:LC-2010, LC-20 System & Components, Pumps, Det	10%
Shimadzu Spectroscopy UV-VIS-TLC,UV-1700, UV-2450, UV-Mini 1240	10%
Shimadzu Spectroscopy: Atomic Absorption-AA-6800, 6200	10%
Shimadzu Spectroscopy:Fluorescence-RF-1502, 5301,FTIR-8400/8900	10%
Shimadzu Thermal Analysis-DSC-50,60,DTA-50 , TGA-50	15%
Shimadzu Total Organic Analyzers-TOC-V	14%
<hr/>	
<b>Smith &amp; Schaefer, Inc.</b>	
Consolidated Sterilizer Co.:Steam Sterilizers and Water Still,	4%
Fisher Hamilton Scientific \$0.00 to \$5,000 Deliv or Deliv & Instal	49% or 41%
Fisher Hamilton Scientific \$5,001 to \$15,000 Del or D&Inst	49% or 41%
Fisher Hamilton Scientific \$15,001 to \$50,000 Del or D&Inst	49% or 41%
Fisher Hamilton Scientific \$50,001 to \$100,000 Del or D&Inst	51% or 43%
Fisher Hamilton Scientific \$100,001 to \$100,000 Del or D&Inst	54% or 46%
Fisher Hamilton Scientific \$200,001 and over Del or D&Inst	54% or 46%
Fisher Hamilton Scientific: Biological Safety Cabinets & Ductless Fume Hoods	4% or 1%
Fisher Hamilton Scientific:Modular Steel,Wood,Plastic Lam,Max Lab,C-Frame,Multifl	
InterMetro Industries Corp.:Metro Shelving, Workcenters & Carts	7% or 5%
Jewett Hospital & Laboratory Equipment	4%
Jewett: Refrigerators, Freezers, Accessories, Morgue, Autopsy,	4%
Jewett: laboratory equipment, Nourishment Stations, Medicine Stations,	4%
Post-Glover Halsey, Inc.:Electric Raceways and X-Ray View Boxes	4%
Scientek Hospital & Laboratory Equipment	4%
Scientek: dryers, Cage & Bottle Washers, Cage & Rack Washers	4%

<b>Brand</b>	<b>Discount</b>
Scientek: Necropsy Stations and Pathology Stations.	4%
Scientek:Laboratory Glassware Washers, Glassware Dryers, Glassware Washer,	4%
Skytron:Stainless Steel Cabinets,and Surgical Scrub Sinks	4%
Skytron:Surgical Facility Rooms, Warming Cabinets, Scrub Sinks,	4%
Skytron:Surgical lights, Surgical Tables, Ultra Sonic Cleaners,	4%
Thermolinear Company                   \$0 to \$24,999.99	1%
Thermolinear Company                   \$400,000 and Over	9%
Thermolinear Company                   \$25,000 to \$74,999.99	3%
Thermolinear Company                   \$75,000 to \$199,999.99	5%
Thermolinear Company                   \$200,000 to \$399,999.99	7%
<hr/>	
<b>Steris Corporation</b>	
Steris Bedding Dispensers	10%
Steris Bottle Fillers	10%
Steris Bulk Sterilizers	15%
Steris Cage & Bottle Washers	15%
Steris Cage & Rack Washers	15%
Steris Gas Sterilizers	15%
Steris Procedure Lights	15%
Steris Reliance Glassware Washers	15%
Steris Sliding Door Sterilizers	15%
Steris Sterilizers Small & Medium Size	15%
Steris Surgical Lights	10%
Steris Tunnel Washers	10%
<hr/>	
<b>Superior Laboratory Systems, In</b>	
Bio Fit Seating	20%
InterMetro	24%
Justrite Manufacturing	10%
Kewaunee Scientific Corp.	45% to 50%
Labconco	10% to 20%
Thermolinear Co.	2% to 10%
<hr/>	
<b>Teledyne Tekmar Company</b>	
Maintenance Agreement:Agilent GCS, Agilent and OI GC Detectors, Agilent GC	5%
Maintenance Agreement:AutoCan, Headspace, P&T, OI and Varian P&T	5%
Maintenance Agreement:Autosamplers, HP and Agilent Varian LC, Tekmar TOC,	5%
Teledyne Tekmar	5%
<hr/>	
<b>Thermo Electron North America</b>	
Thermo Electron-AA Systems	4.5%
Thermo Electron-FTIR Microscopes	4.5%
Thermo Electron-FTIR Spectrometers	4.5%
Thermo Electron-FT-NIR Spectrometers	4.5%
Thermo Electron-Gas Chromatography	4.5%
Thermo Electron-HPLC	4.5%
Thermo Electron-ICP System	4.5%
Thermo Electron-Mass Spectrometers	4.5%
Thermo Electron-Raman Spectrometers	4.5%

<b>Brand</b>	<b>Discount</b>
Thermo Electron-UV/Vis Spectrophotometers	4.5%
Thermo Electron-XSeriesII ICP-MS	4.5%
<hr/>	
<b>Varian , Inc.</b>	
Varian Chromatography & Optical spectroscopy products	10%
<hr/>	
<b>VWR International</b>	
Alconox Inc.	23%
Alfa Aesar	3%
Bacou Dalloz Americas	36%
Barnstead/Ertco	23%
Barnstead/Lab-Line	15%
Barnstead/Thermolyne	15%
BD and Company	19%
BD Labware/Clinical	18%
Beckman Coulter	13%
Bel-Art Products	28%
Boc Edwards--Vacuum Pumps, Accessories & Parts	8%
Burdick & Jackson	33%
Cardinal Health	8%
Cardinal Health--Disposable Supplies	38%
Cardinal Health--Sterile & Non-Sterile Gloves	48%
Carl Zeiss Inc.	13%
Chase Scientific Glass	13%
Chase Scientific Glass--Private Label Glass	33%
Chem Service Inc.	3%
Chromatography--Supplies, Syringes, Vials	13%
Cleanroom wipers, Kleenex tissue	8%
Coleman Company, Inc.-- Coolers	13%
Coors Ceramics Co.	23%
Dickson Company--Recorders	13%
Eastman Kodak Specialties- Accessories, Film & Paper	8%
Eberbach Corp.	13%
EMD Chemicals	23%
EMD Chemicals-- Common Liquid Reagents	53%
EMD Chemicals-- Proprietary Dry Reagents	58% -- EA / 48% -- CS
EMD Chemicals--Common Acids	58% -- EA / 48% -- CS
EMD Chemicals--Common Dry Reagents	58% -- EA / 48% -- CS
EMD Chemicals--Downsized Reagents	58% -- EA / 48% -- CS
EMD Chemicals--EMS Specialties	13%
EMD Chemicals--General Dry Reagents	58% -- EA / 48% -- CS
EMD Chemicals--High Purity Residue Grade Solvents	28%
EMD Chemicals--High Purity Special	48% -- CS
EMD Chemicals--High Resolution -- GC Solvents	48%
EMD Chemicals--HPLC Solvents	48%
EMD Chemicals--Ion Pair Reagents	38%
EMD Chemicals--Omnisolv Solvents	48%
EMD Chemicals--Semi Bulk Solvents	53% -- EA

<b>Brand</b>	<b>Discount</b>
EMD Chemicals--Solid Reagents	48% -- EA
EMD Chemicals--Special Acid Products	13%
EMD Chemicals--Tech Grade Dry Chemicals	53%
EMD--Big 5 Mineral Acids	58% -- EA / 48% -- CS
Engelhard Industries Inc.	13%
EP Scientific Products	13%
Equipment/Instruments--Equip Parts/Accessories	up to 13%
Equipment/Instruments--Equip Parts/Accessories - Exclusive	8%
Equipment/Instruments--Inst/Equip 0 - 499	up to 13%
Equipment/Instruments--PH Electrodes	up to 13%
Equipment/Instruments--PH Meters	13%
Equipment/Instruments--Private Label 0 - 1499	4% to 18%
Equipment/Instruments--Pumps	13%
Equipment/Instruments--Shakers/Vortexers	13%
Filtration	up to 13%
Filtration--Private Label	28%
Flow Sciences Inc.	13%
Furniture	18%
Glassware--Disposable glass	23%
Glassware--Private Label -- Disposable/Reusable	33%
Goggles Uvex Ultrapec, Wypall Teri Wipers	13%
Griffin Medical Product	13%
Hamilton Company	18%
J & W Scientific/Agilent	13%
JT Baker--Biochemicals	23%
JT Baker--Case Acids	43%
JT Baker--Case Salts	43%
JT Baker--Case Solvents	43%
JT Baker--High Purity Solvents	23%
JT Baker--Major Acids	43%
JT Baker--Non Case Products	28%
JT Baker--Organic Specialties	1%
JT Baker--Regulated Salts & Solvents	7%
JT Baker--SPE Columns & Accessories	3%
Justrite Manufacturing Company	23%
Kendall Healthcare Products Co.	13%
Kendro Laboratory Products-Centrifuges	13%
Kimberly-Clark/Tecnol	48%
Kimble - Reusable Glassware--Private Label reusable glass	28%
Kimble - Reusable Glassware--Reusable glassware	33%
Kimble/Kontes	16%
Kimble/Kontes--Assorted Tubing & Rod	38%
Kipp & Zonen--Recorders	8%
Koehler Instrument	13%
Labcon Inc.-Liquid handling, Plasticware, Supplies	43%
Labconco	13%
Labconco--Ventilation/Hoods	By Quote Only

<b>Brand</b>	<b>Discount</b>
Leica	13%
Liquid Handling--Liquid Handling (w/o Pipets)	13%
Liquid Handling--Liquid Handling (w/o Pipets)--Exclusive	8%
Liquid Handling--Private Label - Pipettors	26%
Liquid Handling--Private Label - Tubing	28%
Mallinckrodt-- Small Bulk Inorganic	48%
Mallinckrodt-- Spectar Solvents	7%
Mallinckrodt--AR Select	7%
Mallinckrodt--FDA Regulated Salts & Solvents	18%
Mallinckrodt--General Line Dry Reagents (less than 12KG)	48%
Mallinckrodt--General Line Reagent (up to 20L)	48%
Mallinckrodt--Reagent Acids	48%
Mallinckrodt--Small Bulk Solvent (up to 20L)	48%
Mallinckrodt--Specialty Dry Products	1%
Mallinckrodt--Specialty Products	43%
Mallinckrodt--Standard Solutions	7%
Mallinckrodt--Stock Organics	7%
Merck KGAA Chromatography	13%
Mettler-Toledo, Inc.--Assorted Balances	13%
Mettler-Toledo, Inc.--Titrator and Accessories	8%
MP Boimedicals	3%
National Scientific Co.	13%
Nunc Inc.--Disposable Plastics	23%
Nunc--Filtration	23%
Nunc--Private Label Liquid handling (w/o pipets)	33%
Nunc--Reusable Plastics	33%
Nunc--Tubing	28%
Owl Separation Systems	13%
Pall Life Sciences	8%
Parr Instruments Co.	13%
Parter Medical	58%
Plasticware--Private Label -- Disposable/Reusable	33%
Plasticware--Reusable Plastics	up to 8%
Polaroid Corporation	18%
Polyscience Corp.	8%
Popper & Sons Inc.	13%
PSS-Apparel	13%
PSS--Cleanroom Supplies	16%
PSS--Private Label Cleanroom Supplies	28%
PSS--Private Label Non-Sterile Gloves	13%
PSS--Sterile/Non-Sterile Gloves	13%
Revco Technology Inc.	13%
Safety--Industrial Personal Protection	13%
Safety--Private Label	13%
Safety--Safety Storage	13%
Safety--Workplace Safety Supplies	13%
Shelton Scientific MFG	8%

<b>Brand</b>	<b>Discount</b>
Supplies--Disposable Supplies	8%
Supplies--Private Label Disposable	28%
Supplies--Private Label Reusable	4% to 28%
Swift Instruments Inc.	13%
Tecan Us Inc.	13%
Thermo EC	8%
Thermo Forma Inc.	13%
Thermo Orion	28%
Thermoforma	28%
TSI Incorporated	13%
Ultra Clorox Bleach, Respirators	13%
Upchurch Scientific	13%
Virtis Company--Homogenizers & Accessories	13%
Vivascience Inc.	13%
Welch Rietschle Thomas--Pumps	13%
Wheaton	23%
Whitman Laboratory Products--Membrances, Holders, Filter/Special Paper	8%
Wipers, Crinkle dish, Buffers, Stir bars	33%
Yamato Scientific America--Rotary Evaporators/Accessories	13%
Yellow Springs Instrument Co.--Misc. items	13%

---

**W. Nuhsbaum, Inc.**

Boeckeler motorized stage systems	4.5% single/7.5% mult.
Brooks Industries Heat/Cool stgs.	4.5% single/7.5% mult.
Chiu fiberoptics	4.5% single/7.5% mult.
Chroma Technology Filters	4.5% single/7.5% mult.
Diagnostic Instruments couplers, stands & cameras	4.5% single/7.5% mult.
Eppendorf micromanipulators, microinjectors, cell tech.	4.5% single/7.5% mult.
Glassworx Microgorges & manipulator	4.5% single/7.5% mult.
Hamamatsu Microscope Cameras	4.5% single/7.5% mult.
Leica microscopes & accessories	4.5% single/7.5% mult.
Ludl Biopoint electronic stages	4.5% single/7.5% mult.
Media Cybernetics Imaging Software & Hardware	4.5% single/7.5% mult.
Microscope bulbs from GE, Phillips & Ushio & Osram	4.5% single/7.5% mult.
MIS PAX-IT image archive, measurement transm, cameras	4.5% single/7.5% mult.
Modulation Optics custom modification	4.5% single/7.5% mult.
Narishige micromanipulators	4.5% single/7.5% mult.
Optiquip bulbs & transformers	4.5% single/7.5% mult.
Q-Imaging microscope cameras	4.5% single/7.5% mult.
Qioptics (Thales Optem) couplers etc.	4.5% single/7.5% mult.
Schott-Fostec fiberoptics	4.5% single/7.5% mult.
Sony cameras, monitors & printers for microscopes	4.5% single/7.5% mult.
Sutter filterwheels, pipette pull	4.5% single/7.5% mult.
Technical Manufacturing antivibration tables & climate chambers	4.5% single/7.5% mult.
Techniquip Optics & Fiberoptics	4.5% single/7.5% mult.
Volpi fiberoptics & borescopes	4.5% single/7.5% mult.

---

**Waters Corporation**

<b>Brand</b>	<b>Discount</b>
LC/MS Instrumentation	13%
Waters--data	7%
Waters--HPLC instrumentation, chemistries, spare parts	7%
<hr/>	
<b>Wilmad/Labglass</b>	
(Reduced Pricing on glassblower items) B	Net
(Resale Items) A	15%
(Resale Items) N	10%
(Tubing) V	Net
Corning Reusable glassware C	30% (full case)
Wilmad/LabGlass glassblower's components G	55%
Wilmad/LabGlass lab glassware prefixes of: LG	52%
<hr/>	