Hi Gene,

Below are the fees that we have, however per the contract, these fees may vary by campus location:

         One time fees:

**Item Description Unit Price**

Location Set-Up Fee Per Location $2,000.00

Single Tricycle Worksman Personal Activity Vehicle PAV3-3CB $1,138.66

Upright Hand Cycle Worksman Handy Upright Hand Cycle – HH57 $1,750.00

Heavy Duty Worksman MG-R Unisex Comfort Bike – Heavy Duty $518.50

Side-By-Side Worksman Side-By-Side “Team Dual” Tricycle SBST-3CB $1,643.60

Cargo Worksman Mover Industrial Tricycle M2626-3CB $1,078.67

         Recurring annual fees:

**Item Description Annual Unit Price**

Zagster Bicycle Zagster Standard Adult Bicycle $1,560.00

Zagster Accessible Bicycle Custom Accessible Bicycles $1,560.00

Thanks,

The Ohio State University  
**Alejandra Meechan, MBA** Commodity Manager  
Strategic Purchasing  
2650 Kenny Road Columbus, OH 43210  
(614) 688-3565 Office | (614) 292-6913 Fax  
[**meechan.7@osu.edu**](mailto:meechan.7@osu.edu)    [**osu.edu**](http://osu.edu/)

**From:** Meechan, Alejandra [<mailto:meechan.7@osu.edu>]   
**Sent:** Friday, January 29, 2016 2:13 PM  
**To:** Stephens,Eugene  
**Cc:** Chung, Russell K.  
**Subject:** RE: Bike Sharing for IUC Colleges

Hi Gene,

Below is the contract information:

|  |  |
| --- | --- |
| **CONTRACT NUMBER** | 15-BIKESHARE |
| **AWARD MADE TO** | Zagster |
| **SUPPLIER’S CONTACT** | Ted Bronstein  VP Sales  (m) 617.999.2887  [ted@zagster.com](mailto:ted@zagster.com) |
| **CONTRACT PERIOD** | May 1, 2015 through April 30, 2018 |
| **RENEWAL OPTIONS** | This agreement may be extended for (4) additional one year terms, upon mutual agreement:  (1)    May 1, 2018 through April 30, 2019  (2)    May 1, 2019 through April 30, 2020  (3)    May 1, 2020 through April 30, 2021  (4)    May 1, 2021 through April 30, 2022 |
| **PAYMENT TERMS** | Net 60 |

Please let me know if you need anything else.

Thanks,

The Ohio State University  
**Alejandra Meechan, MBA** Commodity Manager  
Strategic Purchasing  
2650 Kenny Road Columbus, OH 43210  
(614) 688-3565 Office | (614) 292-6913 Fax  
[**meechan.7@osu.edu**](mailto:meechan.7@osu.edu)    [**osu.edu**](http://osu.edu/)

**From:** Chung, Russell K. [<mailto:chung.592@osu.edu>]   
**Sent:** Friday, January 29, 2016 11:08 AM  
**To:** Stephens,Eugene  
**Cc:** Meechan, Alejandra  
**Subject:** FW: Bike Sharing for IUC Colleges

Gene, the Zagster bike sharing contract that OSU bid is available to the IUC.

Thanks - Russell

**From:** Meechan, Alejandra   
**Sent:** Friday, January 29, 2016 10:12 AM  
**To:** Chung, Russell K. <[chung.592@osu.edu](mailto:chung.592@osu.edu)>  
**Subject:** FW: Bike Sharing for IUC Colleges

Hi Russ,

Zagster agreed to share our Bike Share contract with the IUC.

In case you need it, our contract number is: 15-Bikeshare.

Please let me know if anything else is needed.

Thanks,

Ale

The Ohio State University  
**Alejandra Meechan, MBA** Commodity Manager  
Strategic Purchasing  
2650 Kenny Road Columbus, OH 43210  
(614) 688-3565 Office | (614) 292-6913 Fax  
[**meechan.7@osu.edu**](mailto:meechan.7@osu.edu)    [**osu.edu**](http://osu.edu/)

**From:** Ted Bronstein [<mailto:ted@zagster.com>]   
**Sent:** Friday, January 29, 2016 10:04 AM  
**To:** Meechan, Alejandra <[meechan.7@osu.edu](mailto:meechan.7@osu.edu)>  
**Cc:** Dave Reed <[Dreed@zagster.com](mailto:Dreed@zagster.com)>  
**Subject:** Re: Bike Sharing for IUC Colleges

Hi Alejandra,

Nice to hear from you again.

Yes, we can confirm that we will provide the same contract to them, although you are correct that some changes must be made since they are a different campus with different needs.

Best,

Ted  
https://t.yesware.com/t/4e83447e7556ae9e4a9f670d1256a7347c4ca21a/e8b37d9cde038d046802f62d6a290779/spacer.gifhttp://t.yesware.com/t/4e83447e7556ae9e4a9f670d1256a7347c4ca21a/e8b37d9cde038d046802f62d6a290779/spacer.gif**--**

**Ted Bronstein**

VP Sales **|** [**Zagster**](http://www.zagster.com)

(m) +1.617.999.2887 **|** [LinkedIn](http://www.linkedin.com/in/tedbronstein/)

[General Motors](https://fastlane.gm.com/2015/04/17/gm-employees-put-pedal-to-the-metal/) | [OSU](http://thelantern.com/2015/03/osu-picks-zagster-to-roll-out-new-bike-sharing-program/) | [Albuquerque](http://www.abqjournal.com/585421/news/bike-share-program-launches-on-bike-to-work-day.html) | [Kayne Anderson](http://www.bloomberg.com/news/videos/2015-03-18/kayne-anderson-not-affected-by-student-debt-issues-ceo)

On Fri, Jan 29, 2016 at 9:58 AM, Meechan, Alejandra <[meechan.7@osu.edu](mailto:meechan.7@osu.edu)> wrote:

Hi Ted,

I hope this note finds you well.

We’ve heard that Miami University is interested in pursuing a bike program similar to what we currently have here at OSU.

Would you be willing to share the same prices, terms, and conditions with Miami and with any other IUC College that might be interested?

The IUC (Inter-University Council of Ohio) is an association of Ohio’s public universities (14 as of now).  We can share contracts that have been competitively bid giving the suppliers more volume, more exposure and simplifying for the Colleges the procurement process since they don’t have to bid again if the product or service is over the bid limit.

Of course every program will need to be customized depending the needs and size of the College, but the structure of the contract and pricing level should be the same that we have for OSU.

If you are willing to do this, please send me a note confirming it and I’ll let the IUC know.

Thanks in advance and have a nice day!

The Ohio State University  
**Alejandra Meechan, MBA** Commodity Manager  
Strategic Purchasing  
2650 Kenny Road Columbus, OH 43210, [(614) 688-3565](tel:%28614%29%20688-3565) Office | [(614) 292-6913](tel:%28614%29%20292-6913) Fax [**meechan.7@osu.edu**](mailto:meechan.7@osu.edu)    [**osu.edu**](http://osu.edu/)