



Inter-University Council Purchasing Group  
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October 19, 2021

To: All IUC-PG Member Institutions  
ComDoc A Xerox Company  
Canon Solutions America  
Donnellon McCarthy  
Konica Minolta  
Millennium Business Systems  
Modern Office Methods

**Notice of Extension #1: Price Agreement UN17-088  
Copier and Print Management**

This Price Agreement for the purchase of multifunction and printer equipment and print management services. The term of this contract shall extend for three years to June 30, 2025. This agreement commenced on July 1, 2017 and shall terminate on June 30, 2025. The IUC-PG reserves the right to extend the contract and any expired Agreements shall convert to month-to-month service agreements (terminable upon 30 days' notice) at the sole discretion of the IUC-PG as per the terms of the original RFP. Contract and any expired Agreements shall convert to month-to-month service agreements (terminable upon 30 days' notice) at the sole discretion of the IUC-PG.

The provisions expressed in Request for Proposal (RFP) UN17-088 responses to same, and several negotiated items noted herein, are incorporated and made a part of this agreement.

Appendix A contains additional language for Models A, B & C. All other terms and conditions of the Master Price Agreement are hereby ratified and in full force and effect.

This agreement is based upon an RFP conducted by the Inter-University Council Purchasing Group and led by Kent State University. The IUC-PG issued a Request for Proposals on January 10, 2017 for the purpose of selecting qualified and experienced firms which have experience in the provision of copiers and print management services for four (4) Pricing Models developed by the participating universities.

**Model A:** Utility Model – equipment lease with a cost per page that includes identified device, service (labor, parts) and toner

**Model B:** Transitional Model – payments based on servicing non-Xerox equipment and includes service (labor, parts) and toner

**Model C:** Purchase Model – equipment is paid for outright and cost per page includes service (labor, parts) and toner

**Model D:** Competitive Rental Program – utilized by the University of Cincinnati

Two versions of the Participation Agreement exist: (1) Models A, B, C with ComDoc and (2) Model D with each eligible supplier listed. Participating members have the opportunity to review the IUC-PG Master

Agreements but cannot alter them. Participation Agreements may be negotiated and altered with the eligible supplier(s). Member institutions may contact the IUC-PG for copies of the Master Agreement and draft Participation Agreement. Please direct any questions on these Master Agreements to Jennifer March-Wackers, Executive Director of IUC-PG ([march-wackers.1@osu.edu](mailto:march-wackers.1@osu.edu)).

**For supplier questions or to set up your program, please contact the following individuals:**

**Models A, B and C:**

**ComDoc, A Xerox Company**

Adam Rich, Program Manager - Higher Ed.

Phone: (330) 899-8071

Cell: (330) 268-9440

Email: [adam.rich@xerox.com](mailto:adam.rich@xerox.com)

**Model D:**

**Canon Solutions America**

Bill Swanson 425 North Martingale Road

425 North Martingale Road,

Schaumburg, IL 60173

Phone: (630) 621-7105

Email: [wswanson@csa.canon.com](mailto:wswanson@csa.canon.com)

**Millennium Business Systems**

David A. Bartlow

11085 Montgomery Rd.

Cincinnati, OH 45249

Phone: 513-924-9600

Cell: 513-477-0256

Email: [dbartlow@getmillennium.com](mailto:dbartlow@getmillennium.com)

**Donnellon McCarthy Enterprises**

Joshua D. Harnish, Strategic Accounts Manager

10855 Medallion Dr.,

Cincinnati, Ohio 45241

Phone: (513) 769-7800 ext 2210

Cell: (513) 518-3446

Email: [j.harnish@donnellonmccarthy.com](mailto:j.harnish@donnellonmccarthy.com)

**Modern Office Methods**

Phil Schneider

4747 Lake Forest Drive, Suite 200 Blue

Ash, OH 45242

Phone: (513) 791-0909

Email: [phil.schneider@momnet.com](mailto:phil.schneider@momnet.com)

**Konica Minolta**

Tim Reinartz

Email: [treinartz@kmb.konicaminolta.us](mailto:treinartz@kmb.konicaminolta.us)

For additional information or details of the IUC-PG Copier and Print Management Contract, (UN17-088), please visit the IUC-PG web site at the following address: <http://www.iucpg.com>

**Administrative Fee:** *Supplier will provide to the Inter-University Council Purchasing Group (IUC-PG), a Contract Administrative Fee (CAF), to be calculated quarterly, which is equivalent to one-half of one percent (.050%) of the total invoiced amounts to all IUC-PG members under this Agreement during the previous quarter. These fees are to offset the expenses of the IUC-PG in administering this Agreement and are disclosed to and approved by its Members. The selected vendor(s) is required to complete its Quarterly Usage Reports on-line through the IUC-PG website. The Administrative Fee due shall be made payable to The Inter-University Council Purchasing Group and sent to the following address within 30 days from the end of each quarter: IUCPG, C/O Inter-University Council of Ohio, Attention: Cindy McQuade, 10 West Broad Street, Suite 450, Columbus, OH 43215.*

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(Signature on File)  
Jennifer March-Wackers